

CODICE PROGETTO
2022WS8AJY

PERSUASION AND INFORMATION DESIGN, THEORY AND APPLICATIONS

December 12th-13th, 2024
Meeting Room 1, San Giobbe Economics
Campus – Cannaregio 873, Venice



Thursday, December 12th

10.30 **Welcome**

10.45 **Nageeb Ali** (Penn State University), *From Design to Disclosure*

11.30 Break

11.45 **Stefania Minardi** (HEC, Paris), *Persuasion with Limited Data: A Case-Based Approach*

12.30 Lunch

13.45 **Doron Ravid** (University of Chicago), *Robust Predictions in Information Acquisition Games*

14.30 Break

14.45 **Andrés Salamanca** (Ca' Foscari University of Venice), *Interacting Mechanisms: A Perspective on Generalized Principal-Agent Problems*

15.30 Break

16.15 **Barton Lee** (ETH Zurich), *Growth and Conflict with Collective Goods*

19.30 Dinner

Friday, December 13th

10.30 **Welcome**

10.45 **Jeff Ely** (Northwestern University), *Screening with Tests*

11.30 Break

11.45 **Fabio Michelucci** (Ca' Foscari University of Venice), *Markets for concealable information*

12.30 Lunch

13.45 **Sara Shahanaghi** (Toulouse School of Economics), *Irreversible Investment and Reputation*

14.30 Break

14.45 **Jacopo Perego** (Columbia Business School), *Competitive Markets for Personal Data*

15.30 Break

16.15 **Paolo Roberti** (Free University of Bozen-Bolzano), *A remedy to the demand for bad policies*

20.00 San Marco tour

Studio condotto nell'ambito del Progetto "Political Persuasion" - Next-GenerationEU - PIANO NAZIONALE DI RIPRESA E RESILIENZA (PNRR) - MISSIONE 4 COMPONENTE 2, INVESTIMENTO 1.1 Fondo per il Programma Nazionale di Ricerca e Progetti di Rilevante Interesse Nazionale (PRIN) - CUP N. H53D23002600006 - Codice Progetto 2022WS8AJY. I punti di vista e le opinioni espresse sono tuttavia solo quelli degli autori e non riflettono necessariamente quelli dell'Unione europea o della Commissione europea. Né l'Unione Europea né la Commissione Europea possono essere ritenute responsabili per essi.